## Steven W. Miller, FAIA, RIBA

3501 North Ocean Drive, Villa V3, Hollywood, FI, USA, +1 516 398 2955 <a href="mailto:smiller@plandesignconsult.com">smiller@plandesignconsult.com</a> / <a href="mailto:steven.miller@aiainternational.org">steven.miller@aiainternational.org</a>

Having worked with some of the world's most esteemed architectural firms such as Kohn Pedersen Fox, Perkins Eastman, and FX Fowle, as well as multi-billion dollar construction companies such as Shapoorji Pallonji International, Miller's extensive experience enabled him to identify the key areas of growth across the design and construction market as well as receiving the esteemed accolade of Fellow in the AIA.

ARCHITECTURE AND PLANNING: programming, project administration, conceptual design, design review, consultant coordinating and administration, construction administration for every form of residential projects from single family to high rise, mixed use, affordable to luxury, hotels and resorts, and urban design. Historical sustainable re-use of buildings in cities: Prague (multiple developments), London, Milan, Florence, and Bali.

HOTEL PLANNER AND DESIGNER: Recognized by Hyatt, Hilton, Starwood, and other hotel management companies as a planning specialist for 3-4-5 star hotels worldwide. Completed hotels for these brands as well as RF hotels, Kempinski, Ritz Carlton, and Mandarin Oriental.

REAL ESTATE: Administrator, business development and marketing, design management, project management, sales and leasing. SWM has a deep understanding of the elements that make successful projects. Presently advisor to Developers for hotel and condominium projects in Dominican Republic, Curacao, and Croatia.

AIA: 2016-2018 International Regional Representative to the Strategic Council of the AIA. Past Chairman of the Honorary Fellows jury, past International Fellows representative to the College of Fellows, past President and member of the European Chapter of the AIA, Founder and Board member of the Middle East Chapter of the AIA, Past President and present member of the International Professional Committee Advisory Group to the AIA, and a Founder and Board member of the International Region of the AIA, and member of the Miami Chapter of the AIA.

EDUCATIONAL ACTIVITIES: Adjunct Professor at University of Miami's School of Architecture's Graduate Real Estate Development + Urbanism and lecturer on World Hotel Design and Development, Rome (historical and sustainable adaptive re-use of structures and urbanism as well as Hospitality planning), Charles University, Prague (contemporary design in a historical context), Cornell University (hotel and resort development, planning and design), Colorado University (leisure design using existing unique land opportunities), and Wisconsin University (design/development relationships).

#### JURIST, SPEAKER and PUBLISHED ARTICLES:

One of the Authors of the new AIA Global Practice Primer, the Chapter on Business Development; Chairman in 2016 of both the AIA Hong Kong Design Awards and the ARCASIA Design awards; Contributor to the MEED organization based in Dubai and London. 7+ years guest speaker across the Middle East and North Africa on subjects related to real estate development, planning and architecture, urban planning, hotel design, contracting concerns, systems design and build, sustainability, and social issues related to affordable housing.

Published multiple times in all of the Middle East development, design and construction magazines on similar subjects and issues as well as international publications on hotel architecture and design for new and sustainable regeneration of buildings.

#### AWARDS:

Urban Land Institute Award of Excellence for International Projects

European MIPIM Design Awards for Boutique Shopping Center

European MIPIM Awards for Historical Adaptive Reuse of Residential Structures

AIA Chapter Awards for Adaptive Reuse of UNISCO Protected Structure

Middle East Cityscape

Jean-Louis Solai for Real Estate Marketing

Sighted for three years as one of the top 100 most important real estate, design, and construction individuals in all of the Middle East

#### PROFESSIONAL MEMBERSHIPS:

AIA Middle East Chapter and nonvoting member of AIA Continental and Miami Chapters

Royal Institute of British Architects, Charter Member

Licenses in New York State

Retired licenses in: Alaska, Arizona, California, Colorado, Connecticut, Massachusetts, Nevada, New Jersey Pennsylvania., and Virginia.

#### **EXPERIENCE:**

### Planning And Design Consultants, Ltd. (PDC); presently, a Florida, USA, LLC

January 1994 - Present (22 years 6 months) Prague, CZ, London, Milan, and Dubai, U.A.E.

- +PDC is a consultant to Miami architects on Business development and hotel design.
- +PDC is a global real estate advisory, development and architectural firm. This consultancy has been in both the background and forefront of Steven Miller's career for the last 21 years. Its contributions and accolades include:

Prague Investments providing all development activities management for rehabilitation and new structures in CZ, Italy, London, Ukraine, UAE, Saudi Arabia, and Nigeria.

- +Architectural and planning activities in USA, CZ, Italy, Hungary, UK, Russia, Ukraine, Kazakhstan, UAE, Saudi Arabia, Qatar, Egypt, Nigeria, Ghana, Sierra Leone, Libya, India, Morocco, Tanzania, and other counties.
- +Provided hotel planning and architecture for most of the world wide brands such as Hyatt, Hilton, Kempinski, Mandarin Oriental, Starwood and Marriott multiple brands, all through Europe, Middle East and Africa. Completed hotels for these brands as well as RF hotels, Kempinski, Ritz Carlton, and Mandarin Oriental
- +As acting MD for this newco, brought the SIMEM NEXTWALL polystyrene concrete forming system to the Middle East, Egypt, and Nigeria.

## Senior Vice President of Global Business Development Shapoorji Pallonji International

November 2012 – December 2014 (2 years 2 months) Dubai, U.A.E.

- +A multibillion dollar International Contractor based in Mumbai and Dubai. Owned by one of the most important families in India who are represented by the CEO of TATA Industries. SWM the MD of PDC was Sr. VP of Business Development. November 2012-December 2014
- +Supported the creation of the Design Built group in Dubai.
- +Supported the increased revenue from \$400M-\$5,000B. Projects in U.A.E., Saudi Arabia, Kuwait, Qatar, Nigeria, Sierra Leone, Ghana, Sri Lanka, and other African countries.
- +Created the modular systems design build approach to construction. This included Steel container, flat pack, light weight steel frames, pods, SIMEM NEXTWALL polystyrene concrete forms, and other unique systems.

## Regional Manager PerkinsEastman Architects

October 2011 - September 2012 (1 year) Dubai, U.A.E

- +As MD of PDC, Steven (SWM) was the Regional Director of this international design firm based in Dubai.
- +Supported their expansion in U.A.E., Saudi Arabia, Kuwait, Qatar, and Egypt. and Nigeria
- +Completed a 20,000 seat football stadium in Doha, 375 bed hospital in U.A.E., developed healthcare projects in Saudi Arabia and Kuwait, and completed a Park Hyatt hotel in Abu Dhabi

### Regional Director Kohn Pedersen Fox

October 2010 - August 2011 (11 months) Abu Dhabi, Dubai, and Doha, Qatar

- +As MD of PDC, SWM was the Regional Director and supported activities in their London, UK office during the world wide down turn in real estate development.
- +Contributed in the redefinition of the business for the Middle East and India
- +Contributed in the new business plan for the London office as it related to worker in Europe, Middle East and South Asia
- +Participated in teams to win numerous projects in Qatar and UAE

# Managing Director FXFOWLE

October 2005 - September 2010 (5 years) Dubai and Riyadh, Saudi Arabia

- +As MD of PDC, Miller established and was the Managing Director for this firm for five years based in Dubai.
- +Created a design and project management office with 20 professionals and supported by up to 75 professionals in New York. Helped the firm manage through the financial crisis of 2008-2010.
- +Completed urban planning schemes, commercial, residential, hotel, and mixed use buildings in India, UAE, and Saudi Arabia. In Riyadh at King Abdulla Financial District we designed over 13 buildings including mixed use towers, mosque, and a museum and selected with the client and his contractor 11 other international architects to complete the master plan.
- +We won three major bridge competitions for design projects in Doha and Dubai.

## Managing Director, Planning And Design Consultants, Ltd. (PDC)

October 1992 - December 2005 (13 years 3 months) Prague

- + Architecture and Real Estate Development in Prague, Czech Republic, Italy, and UK.
- +Remained the MD of the company as a consultant in Dubai, U.A.E.
- +Created first boutique shopping center in Central Europe, multiple adaptive reuses of historical buildings for residences, hotels, and mixed-uses, created the first business park.
- + Developed and designed hotels in Rome, Florence, Milan, Prague, and London.

## **Architectural and Business Development**

June 1966-September 1992 (26+ years)

- +New York, Newark, Boston, Philadelphia, Cleveland, Dallas, Virginia, Arizona, Alaska, Los Angeles, San Francisco, Seattle, Los Vegas, Indonesia, Hong Kong, China, Saudi Arabia, Kuwait, Iraq, Egypt, and the U.A.E.
- +Worked with Marcel Breuer, Edward D. Stone, Max Urban, and Raymond Lowie/ William Snaith.
- +Design partner in New York with two partners in our own firm.
- +Developed expertise in planning and design for hotels, luxury residential high rise, retail centers, high schools, adaptive re-use, and Architectural Business Development.

#### **EDUCTION:**

Bach. of Architecture, University of Colorado, Boulder, Colorado, USA Masters of Urban Planning, Columbia University, New York, NY, USA

Married to Pamela McMahon-Miller an author with residences in Hollywood, Fl., New York, and Dubai and multiple entry visas throughout the Middle East and many African Countries.

